



Buyer Services

- *Qualify the buyer for Conventional, FHA, VA and other special financing to determine the maximum mortgage a lender will allow. Plus, find the payment that will be comfortable, thus, you are able to find the best home in the shortest time possible.*
- *Determine the needs and preferences of the buyer by conversations and actual showings.*
- *Locate homes available in the style, price, and location for the buyer to preview through the use of the Multiple Listing Service, my current listings and networking with agents from other companies.*
- *Help determine the most economical type of financing for the buyer's particular situation.*
- *Assist the buyer in making a decision and prepare the contract offer to be presented to the seller.*
- *Help the buyer and the seller come to terms that satisfy both parties.*
- *Negotiate fairly the differences you and the seller have about your offer, presenting an objective, third party viewpoint.*
- *Keep up-to-date with the best financing options available.*
- *Help you arrange financing specifically tailored to your needs.*
- *Handle any and all complications that occur throughout the buying process—from before the purchase contract to after the close of escrow, thus eliminating a number of possible snags and protecting your interests.*
- *Help you and the seller arrange the closing and help synchronize buyer/seller transactions.*
- *Check back with you periodically to make sure you're satisfied with your new home.*
- *Work full-time- ALL THE TIME, to find the home of your expectations.*

We treat you the way we would want to be treated.