



## *Seller Services*

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- *Assist in determining Fair Market Value by reviewing market demand, seasonality of sales, location and many other variables which often alter your home's value.*
- *Suggest ways to improve salability based on Fair Market Value*
- *Locate qualified buyers through the local Multiple Listing Service; high internet visibility; Windermere Relocation and Sea, Sand and Sun Programs; multiple direct mail programs; and phone contacts.*
- *Keep you, the Seller, informed.*
- *Highlight showings by illustrating the best features.*
- *Present an objective, 3rd party viewpoint.*
- *Qualify and counsel serious buyers toward a decision. Buyers need answers to countless questions, not only on your property, but on other technical matters such as financing, payments, insurance and title clearance. As your REALTOR®, I will have the answers, make detailed arrangements for financing, and serve the buyer in dozens of ways to make it easy for him or her to complete the purchase of your home.*
- *Keep up-to-date with the best financing options available.*
- *Synchronize buyer/seller transactions.*
- *Assist with all the steps involved with the closing.*
- *Handle any and all complications that occur throughout this process—from before the purchase contract to after the closing.*
- *Arrange to relocate sellers when applicable and take advantage of the Windermere agent network, the largest regional brokerage firm in the West.*
- *Work full-time, ALL THE TIME, for the seller.*

*We treat you the way we would want to be treated.*